

**Professional Experience** 

Additional Towing
Experience

**Certifications** 

**Training & Workshops** 

Formal Education

**Professional Affiliations** 

Safety Training
Powerpoints & Videos

<u>Publications</u>

Personal

# JAMES E. LEWIS

### Evidence Solutions, Inc. • JEL@EvidenceSolutions.com

#### SKILLS

- FMCSA/DOT-governed trucking/ transportation
- OSHA and Smith System Certified
- Towing and Recovery Operations
- Safety Policies and Procedures
- General Transportation Operations
- FMCSA Subject Matter Expert
- ANSI Z15 Subject Matter Expert

- Towing and Trucking Liability
- Industry Compliance and Training
- Hours of Service Issues
- Electronic Logging Devices Instructor
- Hazardous Materials
- Drug & Alcohol Certified Supervisor
- Accident Investigator / Incident Reconstructor

### PROFESSIONAL EXPERIENCE —

#### **Evidence Solutions, Inc.**

Transportation Safety Expert Witness

- Consultant on Commercial Transportation Issues
- Specialties include Towing and Trucking Safety
- FMCSA/DOT and ANSI Z15/Commercial Fleet Safety Compliance Expert
- Expert Witness reports, depositions, and testimony

# Automotive Technical and Enthusiast Arena, The Man's Garage

2022 - Present

2008 - Present

**2022 - Present** 

- Writes and edits articles and manages the website page for this automotive publication.
- Responsible for all copy and content.

#### **Total Transportation Training**

FMCSA Subject Matter Expert, Owner

- Specializing in the trucking and towing industries
- Direct DOT compliance consultant
  Trainer and advisor to transportation company owners
- Responsible for human resources actions, interviewing applicants, hiring, terminations
- Training new and current personnel on all aspects of safe vehicle operation, equipment used, and methods per industry standards.
- Provide expert witness investigation and formal reporting in these areas.
- Writes curriculum for online training modules.

# Tow Professional Magazine, Over The Mountain Media Editor / Columnist

2016 - 2023

- · Mroto oditor
- Wrote, edited, and maintained a primary column in this strong towing industry production with thousands in print copy and millions of digital versions.
- The column, "An Expert Witness," was written primarily for information aimed at towing business owners and managers and was designed to help maintain legal and efficient business operation while avoiding litigation.
- Worked directly with the magazine owner and publisher to maintain a professional column and additional articles.

### jameslewiswrites, LLC

1997 - Present

Columnist, Author, Motivational Speaker

Syndicated columnist with Law Enforcement Today and Tow Professional magazines,

evidence solutions, inc.

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### PROFESSIONAL EXPERIENCE cont. —

contributes technical knowledge and political commentary.

- Published author in multiple genres including self-help, motivation, fiction, and transportation training.
- · LinkedIn content creator and influencer.

#### **Valley Automotive Consulting**

2001 - Present

Technical Expert Witness / Consultant

- Automotive-related investigative and consulting business.
- Investigate, consult, and appraise in areas of dealer fraud, Lemon Law, breach of warranty; provide formal reporting, expert testimony, technical inspections and dealership service and sales department policy review in over 12,000 cases.
- Perform vehicle valuation reports and appraisals.
- Consult on towing and trucking industry matters.

# Smith Towing / Interstate Towing / Perry's Wrecker Service

2020

Safety Director / Division Manager

- Directed safety practices, training and compliance for this large, multiple-location light, medium-, and heavy-duty towing and recovery service.
- Conducted advanced training courses for employees and adjacent towing company employees.
- Operated diesel-powered rotator ultra-heavy recovery units, Landoll trailers, and other specialty equipment.
- Served as Human Resources Director, ensured compliance with Texas and federal employment guidelines, OSHA safety standards, and DOT and Texas Department of Licensing and Registration (TDLR) safety and administrative regulations.

#### **Freymiller Transportation**

2017

Full-desk recruiter

- Responsible to the recruiting manager for complete, start-to-finish recruiting of prospective drivers for 600+ truck company.
- Worked with a team of a manager, two other recruiters, and a verifications specialist, averaging 6 drivers per week to fill a 15-20 weekly orientation with less than 5% rejection or no-show rate.
- My drivers averaged a 45% retention rate at 90 days, nearly double company average.

#### **CRST Van Expedited & CRST Malone**

2014

Terminal Manager / Safety Manager / Driver Trainer

- Supervised the safety and training staff, conducted orientation classes, and supervised driver logistics for arrival of new hires.
- Conducted Smith System training, DOT HOS, HAZMAT, and company-specific training.
- Updated and added curriculum to modernize the CRST Orientation Program.
- Attended 40-hour Human Resources Course given at CRST by Iowa State University.
- Operated and trained on flatbed and specialty equipment, to include oversized loads, overweight loads, and unusual equipment.
- Trained and versed in DOT specialty carrier rules and policies, as well as DOT hours of service and other compliance areas.
- Cross-trained weekly with load planners, dispatchers, corporate training staff, and maintenance/breakdown personnel.

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**Professional Affiliations** 

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**Haney Truck Lines** 

2012 - 2013

Full-Desk Recruiter / OTR Driver Recruiter

- Responsible to the director of human resources, independent position with another recruiter on staff, direct approach and honesty turned recruiting results from 2-3 drivers every other week to 7-8 drivers every week in a company rapidly losing older drivers to retirement and attrition.
- After 6 months, switched to a driving position where I actively recruited from the field, adding 2-3 drivers per week.

**Ronin Logistics, LLC** 

2009 - 2010

Founder / Owner

- Full-service freight brokerage operating under DOT #2244904 and MC #686286, bonded for \$2 million via Prudential Phoenix.
- Primarily handled wood and paper loads in the Pacific Northwest, also handled refrigerated food product loads.
- Sold book of business to a larger broker.

#### **Universal Technical Institute**

2005 - 2007

Technical Instructor

- Provided training, supervision and motivation for automotive technical school students in the nation's leading automotive technical school. Taught in automotive (cat truck) and diesel (heavy truck) sections/courses.
- Actively motivated and recruited students as a member of the Volkswagen
   Manufacturer Specific Advanced Training (MSAT) recruiting team. Attended a 40-hour
   Human Resources course given on-site by MANTEC.
- Completely revamped and rewrote the "Undercar" class curriculum to modernize and streamline the presentation, allowing for newly-acquired teaching and learning methods to be incorporated in cadre material.
- Provided initial training in "Keys to Success" professionalism training and training in Undercar (Preventive Maintenance, Tires/Wheels, Suspension, Steering and Alignments), Basic Engines, and Hot Rod University's Bolt-On Performance courses.

### **Rosado Automotive Group**

2000 - 2001

Service Manager / Service Advisor

- Managed, organized and dispatched technicians for Chrysler/Dodge/Jeep/Daewoo and Indian/Suzuki Motorcycle dealership service department.
- Responsible for service technician scheduling, reporting job progress to customers and selling needed service work.

#### Lithia Honda, Lithia Automotive Group

1999 - 2000

Finance and Insurance Director

- Managed finance manager staff for the Honda/Volkswagen/Suzuki/Isuzu superstore.
- Responsible to general manager for all financial aspects of vehicle sales; authorized spot deliveries; negotiated with lenders; met lenders' stipulations; sold consumer and vehicle protection products.
- Evaluated trade-in vehicles, purchased auction vehicles, supervised and trained the sales staff.





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# **Airport Cadillac/Chevrolet (Lithia Automotive Group)**Service Manager

1997 - 1999

 Managed busy General Motors service department with 6 service advisors, a warranty administrator, a quality control foreman, 40-42 technicians, 28 bays, handling car, truck, motorhome and medium duty truck warranty and customer-pay work.

- Assisted the sales department by evaluating trade-in vehicles.
- Maintained excellent GM CSI statistics and generated unique and entertaining ways to advertise and reward customers for good "behavior".
- Conducted weekly recurring training for technicians and held regular customer "vehicle familiarity" seminars.

### Super Shops, Inc

1994 - 1997

Regional Operations Manager

- Supervised retail store managers in eleven locations for this large high-performance automotive parts and service organization.
- Initiated and supervised "Operation Safe Streets", a joint effort with local police agencies to hold hot-rod related events and curb street racing through awareness and alternate activities.
- Trained and certified service technicians and sales associates.
- Responsible to corporate management for sales goals, employee training, counseling and regional human resources management.
- Attended a 45-hour course on Human Resources given on-site by the University of California-Poly Technic.

#### Fremont Motor Company

1992 - 1994

Commercial Sales Manager / Finance Manager

- Fleet sales focal point for dealer group's three dealerships including Ford, Lincoln/Mercury, Chrysler, Plymouth, Dodge, Jeep/Eagle, GMC Truck and Toyota vehicles.
- Responsibilities included trade-in evaluation, auction purchasing, commercial leasing, commercial sales and municipal sales.
- Supervised and trained the sales staff.

#### **United States Air Force Reserve**

1992 - 2003

First Sergeant / Military Training Instructor

- Revised, designed, and updated curriculum designed for the ancillary training of personnel in the Air Force Reserve, Air National Guard, Army Reserve, Army National Guard, Naval Reserve, Marine Corps Reserve, and Coast Guard Reserve.
- Conducted training classes and simulations, exercises and evaluations for Guard and Reserve personnel during monthly and annual training.
- (USAF only) responsible for basic military training, USAF Security Police/Security Forces technical training, training at base level in the NCO Preparatory Course, as well as unit level initial and ancillary training on firearms, marksmanship, combat readiness, disaster preparedness, chemical warfare, and human resources.
- Achieved major decorations during deployments and campaigns.
- During base and command-level major exercises, served as part of the base Exercise Evaluation Team (EET) by planning, supervising, and executing base-level armed robbery and controlled and restricted area penetration exercises.





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**United States Air Force** 

1982 - 2003

Security Police / Security Forces Supervisor

- Managed base-level programs, conducted over 100 Staff Assistance Visits per year to help manage and maintain USAF Controlled Areas and funds resources as NCOIC, Resource Protection/Crime Prevention using the Crime Prevention Special Experience Identifier (SEI).
- Responsible for training and war-ready tasking for security and law enforcement personnel.
- Specialized in law enforcement investigations division work and Sniper Solo and Team training for the Emergency Services Team (EST/SWAT).
- Conducted civilian press briefings as Unit Communications/Public Affairs NCO.

## ADDITIONAL TOWING EXPERIENCE

**Allied Towing** 

2011

Police Contract Towing Supervisor

- Responsible for training, scheduling, vehicle maintenance of 15 person, 10 truck operation that is contracted for city police towing for two city zones.
- Aggressive, pre-emptive towing strategy and staging used to maintain a 30-minute response guarantee with better than 99% on-time record.
- Company averaged over 1,400 calls per month, I averaged 240

#### **Superior Automotive**

2006 - 2007

Heavy, Medium and Light Duty Towing & Recovery Driver

- Responsible for timely, competent and safe response to state, county and local police towing events, as well as strong customer service while performing roadside assistance and towing for AAA, Cross Country, and other motorist clubs.
- Responsible for the sales calls, sales closing and initial setup of AAA, Cross Country and USAC motorist assistance clubs.
- Superior saw a significant, immediate jump in call volume and revenue that remains steady today.

**ARIPEN Recovery** 

2002 - 2006

Owner / Manager / Repossession / PPI Driver

- Responsible to vehicle lienholders/lenders for lightning fast, safe and uneventful recovery of repossession vehicles.
- Continually met deadlines days ahead of allowable schedule.
- Performed private party impounds at local businesses and sporting events in the Philadelphia metro area.
- Operated (primarily) a Dodge 3500 w/Chevron self-loader.
- Also responsible for training and certification of new personnel as well as ancillary training for all personnel.

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# ADDITIONAL TOWING EXPERIENCE cont. —

Star Towing 1998 - 2000

Heavy, Medium and Light Duty Towing and Recovery Driver

- 24 hour on-call position, responsible for immediate response to police tow calls, motor club calls, and customer- and shop-generated calls.
- Performed private party impound towing.

### **Anderson Towing & Recovery**

1994 - 1997

Heavy, Medium and Light Duty Towing and Recovery Driver

- Assisted owner in forming this elite company as the first hired employee. This company is now both huge and strong.
- Responsible for 24 hour on-call towing of all types, with frequent long-distance tows and several very unique recovery situations.
- Assisted in fleet maintenance and kept a spotless truck.

#### **Fastway Towing**

1987 - 1990

Heavy and Light Duty Towing and Recovery Driver

• Worked up from small two truck company with one-ton sling type wreckers, to the area's first flatbed, then a heavy truck (1966 Kenworth w/Holmes 750 and marine drag deck winch). Handled private/retail towing, shop towing, and police requested response.

## CERTIFICATIONS —

- Class A Commercial Driver's License holder since 1987, no at-fault accidents or incidents, and no commercial operation citations
- FMCSA Subject Matter Expert (SME)
- Certified Director of Safety
- OSHA General Industry Safety Certification
- Certified Instructor, Smith System Safe Driving Program
- Certified Instructor, FMCSA/DOT Hours of Service
- Certified Instructor, FMCSA/DOT Hazardous Materials
- Certified Instructor, "QUICK CLEARANCE"
- Certified Drug and Alcohol Testing Technician
- Certified Drug and Alcohol Reasonable Suspicion Testing Supervisor
- HAZMAT "HAZWOPER" Certification Course. Level A with SCBA
- US Army Criminal Investigation Command Trained Hostage Negotiator
- Department of Defense Joint Police Group Accident Investigator/Incident Reconstructor Certification
- (DC) Wreckmaster One Week Light/Medium/Heavy Recovery Course, Dallas, TX September 1989
- Towing and Recovery Association of America (TRAA) Level 3 Certification
- Texas Department of Licensing and Registration (TDLR) Incident Management Licensee
- Texas Department of Licensing and Registration (TDLR) Vehicle Storage Facility Licensee
- San Antonio Police Department City Towing Badge Licensee
- National Automotive Technicians Education Foundations (NATEF) Certified Instructor
- ASE-Certified Automotive Technician, also certified as a Service Consultant/Manager (C-1)
- Southwest Towing Operators Certified Tow Driver





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**Training & Workshops** 

Formal Education

**Professional Affiliations** 

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# TRAINING & WORKSHOPS —

OSHA 30 General Industry Safety Certification Course	2018
Missoula, MT - 30 hours	
Certified Director of Safety (CDS) Course	2014
North American Transportation Management Institute (NATMI)	
Cedar Rapids, Iowa (on-site at CRST)  Positive Workplace Environment (PWE) Course	2014
Iowa State University Extension,	2014
Cedar Rapids, IA	
Human Resources Sexual Harassment/Discrimination/Equal Opportunity Course	2014
Iowa State University Extension	2014
Cedar Rapids, IA (on-site at CRST)	
Firestone/Bridgestone Tire Manufacturing and Application Seminar	2005
Bridgestone Corporate Headquarters	2005
Nashville, TN	
Human Resources Instructor-Student Relations	2005
MANTEC Workforce Training	
Exton, PA	
Certified Professional Estimator/Appraiser Course	2001
Vale National Training Center (VNTC)	
Mechanicsburg, PA	
US Air Force Senior Non-Commissioned Officer Academy	1999
Maxwell AFB, AL, September 1999	
Universal Underwriters Advanced Finance and Insurance Manager Course	1998
Boise, ID	
Human Resources Management Course	1995
University of Ca <mark>liforn</mark> ia-Poly Technic (Super Shops in-house)	
San Bernardino, CA	
Michelin/BF Goodrich Technical and Management Training Course	1994
Seattle, WA	
Advanced Vehicle Control Course	1994
Skip Barber Racing School	
Lakeville, CT	
Advanced Skills Course	1993
Bondurant School of High-Performance Driving	
Phoenix, AZ	1001
US Air Force Non-Commissioned Officer Academy	1991
Osan AB, Korea	1000
Hostage Negotiator Course	1990
US Army Criminal Investigation Command Criminal Investigations Division (CID) Ft Leonard Wood, Missouri	
Accident Investigator Incident Reconstruction Course	1990
Department of Defense Joint Police Group	1990
Lackland AFB, Texas	
Heavy Weapons School	1989
US Army/Air Force50 Caliber/81mm Mortar/Mk 19 Grenade Launcher	.505
Ft Hood, Texas/Lackland AFB, Texas	
USAF NCO Leadership School	1989
Barksdale AFB, LA, February 1989	

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Additional Towing
Experience

Certifications

**Training & Workshops** 

**Formal Education** 

**Professional Affiliations** 

<u>Safety Training</u> <u>Powerpoints & Videos</u>

**Publications** 

Personal

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# TRAINING & WORKSHOPS cont. —

United States Army Counter-Terrorism Driving Course	1986
Augsburg, Germany	
United States Marine Corps Scout/Sniper School	1984
Camp Lejeune, NC	
USAF Security Police Academy	1982
Lackland AFB, TX	

### FORMAL EDUCATION —

<ul> <li>Masters of Education (M.Ed.) with Specialty in Curriculum Development</li> </ul>	1994
University of Maryland	
Bachelors of Applied Science (BAS), Criminal Justice	1991
University of Maryland	
<ul> <li>Bachelors of Applied Medical Science (BAMS), Psychology/Sociology</li> </ul>	1990
University of Maryland	

# SAFETY TRAINING POWERPOINTS & VIDEOS -

- Has authored and completed voiceover work in more than 80 PowerPoint custom, interactive safety training modules with video/music accompaniment for eComply in Round Rock, Texas.
- eComply is a safety compliance management company with direct designs for trade safety, equipment safety, and environmental safety and compliance.

# **PUBLICATIONS** —

#### Tow Professional Magazine - Monthly column, "An Expert Witness"

- Over The Mountain Media, Inc.
- "Drug and Alcohol Testing Requirements" January 2023
- "CYB" November 2022
- "It's all in the details" November 2022
- "Basic Training" November 2022 (Quarterly edition)
- "Limiting Exposure" October 2022
- "It was only for a minute" September 2022 (Quarterly edition)
- "Hiring, firing, and constructive discharge" August 2022
- "Driving ability" July 2022
- "Employee theft and fraud" June 2022
- "An expert witness discussion" May 2022 (Quarterly edition)
- "How to deal with an expert witness" April 2022
- "Mental health part deux," March 2022
- "Mental health," February 2022
- "Must be nice!" January 2022





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**Formal Education** 

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Safety Training
Powerpoints & Videos

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- "Is it still 'experience' when you're doing it wrong?" December 2021
- "No one likes bad surprises," November 2021
- "Yes, OSHA applies to the towing industry," October 2021
- "Are you giving your customers safety training?" August 2021
- "There's no training like real training," June 2021
- "Common sense leads to prevention of accidents and lawsuits," May 2021
- "How to deal with an expert witness" article, February 2021
- "Hiring and firing tactics that might get you sued" article, January 2021
- "Negative Behavior Correction" article, December 2020
- "It's time to work on words and attitudes" article, October 2020
- "Make the most of Covid 19 downtime and unusual circumstances," August 2020
- "The aftermath of a business and personal tragedy" article, June 2020
- "Insurance ignorance: Help in guiding your customers toward good choices," April 2020
- "Are you allergic to training? Traits that interfere with training," March 2020
- "Towing company supports fallen hero" article, February 2020
- "Do your wreck scenes resemble a Monty Python comedy skit?," February 2020
- "The merry-go-round of bad business practices," January 2020
- "Do you and your crew qualify as first responders?" December 2019
- "You just never know," December 2019
- "Tow Association Membership," November 2019
- "Protect Yourself! Situational Awareness," November 2019
- "Emergency or not? Overloading your equipment," October 2019
- "Trifecta: If it fits it ships, I haven't lost one yet, and bad social media presence," September 2019
- "Leading by example," August 2019
- "Downtime litigation helps company owners," July 2019
- "Time to Let Technology Work For You," May 2019
- "Complaining as a language," April 2019
- "Documentation can dock your pay," April 2019
- "Emotional Maturity, Recognizing It, Understanding it, and Dealing With It," March 2019
- "Dangerous Documentation," March 2019
- "Increase your bottom line by reducing employee theft and fraud," February 2019
- "Are you kidding me?" January 2019
- "The mood-dependent workplace," December 2018
- "The secret agent employee," December 2018.
- "This One Got To Me," November 2018
- "Social Media Friend or Enemy?" November 2018
- "Going strapless," October 2018
- "Insecurity and ego in training and management," October 2018

#### **Books**

 Trip Planning and Time Management for Commercial Drivers Amazon/Kindle Direct Publishing

2018

- Scale Your Load (includes backing and vehicle inspections) for Commercial Drivers
   Amazon/Kindle Direct Publishing
   2019
- Profit and Loss: The High Cost of Complaining and Other Unprofessional Behavior Amazon/Kindle Direct Publishing





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**Formal Education** 

**Professional Affiliations** 

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<ul> <li>The Psychology Of Staying in Business: Mindset - Passion - Training - Evaluation (Towing industry business guide) Amazon/Kindle Direct Publishing</li> </ul>	2019
Common Sense Car Ownership     Amazon/Kindle Direct Publishing	2012
<ul> <li>Common Sense Car Ownership Volume II, Throwing Your Keys On The Roof and other Car Dealer Dirty Tricks Amazon/Kindle Direct Publishing</li> </ul>	2013
Earn Your Man Card     Amazon/Kindle Direct Publishing	2017
<ul> <li>Los Perros Valientes: Soy el guardian de me hermano Amazon/Kindle Direct Publishing</li> </ul>	2020
The Vengeance Series, Volume VII: The Guilty     Amazon/Kindle Direct Publishing	2020
<ul> <li>The Vengeance Series, Volume VI: The American Ghost Amazon/Kindle Direct Publishing</li> </ul>	2019
<ul> <li>The Vengeance Series, Volume V: The Dark Side of Karma Amazon/Kindle Direct Publishing</li> </ul>	2017
<ul> <li>The Vengeance Series, Volume IV: The Ronin Project Amazon/Kindle Direct Publishing</li> </ul>	2017
<ul> <li>The Vengeance Series, Volume III: Redemption Amazon/Kindle Direct Publishing</li> </ul>	2016
<ul> <li>The Vengeance Series, Volume II: Retaliation Amazon/Kindle Direct Publishing</li> </ul>	2016
<ul> <li>The Vengeance Series, Volume I: Retribution mazon/Kindle Direct Publishing</li> </ul>	2016
<ul> <li>Fifteen in Five: The Battle of Abilene Amazon/Kindle Direct Publishing</li> </ul>	2015
Revenge Is Mine     Amazon/Kindle Direct Publishing	2014

#### **Blogs**

- Eckert & Associates, P.A., Kelsea Eckert, Managing Partner, monthly blog
- MurphyLegal.Com, Kelsey Taylor, Partner, monthly blog

#### Other Articles/Contributions

- Primary Contributor, "St Louis Tow Sting Not Entrapment" article Towsquad.net - February 2013
- Primary Source, "Lemon Aid" Report Motor Trend's Truck Trend Magazine's - April 2005
- Primary Source, Used Car Purchasing and Leasing, "Used Car Leasing 101", Intellichoice Used Car Buyers Guide Magazine - Fall 2004 Edition

